

Dr.-Ing. Dipl. Wirt.-Ing. Patrick Beaujean
Dipl. Wirt.-Ing. Lisa Graßler

Laboratory for Machine Tools and Production Engineering
Chair of Production Metrology and Quality Management







### PATRICK BEAUJEAN

DR.-ING. DIPL.-WIRT. ING.

SIX SIGMA BLACK BELT
EFQM ASSESSOR
HIGHER EDUCATION MANAGEMENT



#### vita & education

► 1980 Born in Würselen (Germany)

► 1999 – 2006 RWTH Aachen University – study in mechanical engineering and business administration

▶ 2007 – 2009
 ▶ 2010 – 2012
 WZL Aachen – Project Engineer Operations Management
 WZL Aachen – Group Leader Operations Management

► Since 2012 CEO of PRS Technology LLC.

► Since 2014 Executive Chief Engineer of WZL Aachen University

### key qualifications

- ► Strategic Management
- ► Lean and Quality Management
- ► Interactive Management Systems
- ► Intercultural Management
- ► German (mother tongue)
- ► English

#### excerpt of professional experience

- ▶ Inherent Experience: Executive Chief Engineer of an internationally known institute with more than 1500 employees
- ▶ Project Expert: Development and implementation of a comprehensive Management Systems (strategy, objectives system, organizational and operational structures, roles models)
- ► Consulting Expert: Strategic development and optimization of operational structures in different companies and universities
- ▶ Professional Training Expert: Development and implementation of specialized training for capacity building in higher education







# LISA GRASSLER

DIPL. WIRT.-ING.

SIX SIGMA BLACK BELT EFQM ASSESSOR HIGHER EDUCATION MANAGEMENT



#### vita & education

► 1985 Born in Cologne (Germany)

► 2005 – 2011 RWTH Aachen University – Study in Industrial Engineering

► 2011 – 2012 Siemens AG, Division Rail Systems – Strategic Procurement: Category Manager

► Since 2012 RWTH Aachen University – Chair of Quality Management: Research Associate/ Project Engineer

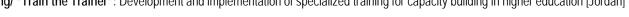
► Since 2015 Group Leader Higher Education Management

#### excerpt of professional experience

- ▶ Project Leader: Strategic development and optimization of operational structures in different universities [Germany, Oman]
- ▶ Project Leader: Development of concepts for innovative teaching and research structures (Center of Blended Learning, PhD-Model, Study Program Development) [Oman]
- ▶ Consulting Expert: Organization and realization of strategic purchasing for worldwide demands of different locations and projects
- ► Expert: Introduction and Implementation of Benchmarking processes and structures with focus on Consortial Benchmarking [MENA region]
- ► Expert: Development and implementation of a comprehensive Quality Management System (strategy, objectives system, organizational and operational structures, roles models) in a major university [Germany]
- ▶ Professional Training/ "Train the Trainer": Development and implementation of specialized training for capacity building in higher education [Jordan]

#### key qualifications

- ▶ Project Management
- ► (Quality-)Management Systems/-models
- ▶ Benchmarking Models
- Negotiation Skills, Contract Management; Supplier Management
- ► Preventive Methods of Quality Management
- ► Intercultural Management
- ► German (mother tongue)
- ► English







### RWTH Aachen, Fraunhofer Society and PRS Technology GmbH





#### Fraunhofer Society

- Largest organization for applied science in Europe
- More than 80 Institutes and facilities in Germany and the world
- 24,000 employees
- Research budget over 2B €, thereof >1.7B € contract research
- 3 Institutes in Aachen





### RWTHAACHEN UNIVERSITY

#### **PRS Technology GmbH**

- Private sector partner of RWTH and Fraunhofer for commercial activities
- Focusses on technology and education export of German companies and research institutes into the world
- Comprehensive network and expertise abroad

#### **RWTH Aachen University**

- Formed in 1870
- Largest technical university in Germany
- Repeatedly rewarded as "University of Excellence"
- More than 42,000 students and 115 study programs
- More than 530 Professors and 9,100 Employees
- Budget > 840M €, thereof > 330M € 3<sup>rd</sup> party funding







### Laboratory for Machine Tools and Production Engineering (WZL)



## RWTHAACHEN UNIVERSITY

### Laboratory for Machine Tools and Production Engineering (WZL)

- Formed in 1906
- Institute of RWTH Aachen University
- Four chairs and six fields of research
- More than 800 staff members
- More than 10,600 m<sup>2</sup> laboratory and office space

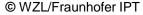


basic research & applied development



#### Institutes and Professors (from left to right)

- Production Metrology and Quality Management (Prof. Dr.-Ing. Robert Schmitt)
- Manufacturing Technology (Prof. Dr.-Ing. Dr.-Ing. E.h. Dr. h.c. Dr. h.c. Fritz Klocke)
- Production Engineering (Prof. Dr.-Ing. Dipl.-Wirt. Ing. Günther Schuh)
- Machine Tools (Prof. Dr.-Ing. Christian Brecher)









### **Technology and Education Partnerships**

#### **Demands**

#### TE1: Business Development

- Development and realization of business ideas German companies in foreign countries
- Assessment of feasibility and profitability
- Forming consortiums with experts/ investors
- Realization support and accompaniment

#### TE2: Quality Management & Production Engineering

- Transfer & adaption of solutions for the local market in terms of consultancy activities
- Involvement of local actors for capability building

#### **Education Export**



- Establishment of Higher Education institutions abroad
- Implementation of "Good Governance" and Quality Management for educational institutions
- Transfer and adaption of study programs and appropriate Learning & Teaching concepts

#### EE2: Capacity Building

- (Certified) training activities for local actors
- Coaching activities and support on request to enhance knowledge transfer

<u>T</u>echnology <u>E</u>xport

**Potentials** 







### **Our Partners – Cooperation and Projects**

#### **RWTH Aachen University**



#### **Projects**

- Development of Quality
   Management System for studies and teaching
- Preparation for System Accreditation
- Consultancy in the area of the Internationalization Strategy with focus MENA Region



		Sew The F
8	RWTH	GUtech
Founded	1870	2007
Faculties Faculties	9	4
Courses	115	8
Students	40.000	1.200
Professors	496	8
Staff	7550	150
Area	2.500.000 m <sup>2</sup>	500.000 m <sup>2</sup>
Buildings	291	1
Budget	894 bil.	
Matriculations per Semester	8440	550

#### **GUtech in Oman**



#### **Projects**

- Development of Management System
- Conduction of Market Research
   Studies
- Development of Study Programs
- International Workshops



- Branch campus opens an experimental ground
- Matched use of expertise
- Broad extensive industrial network

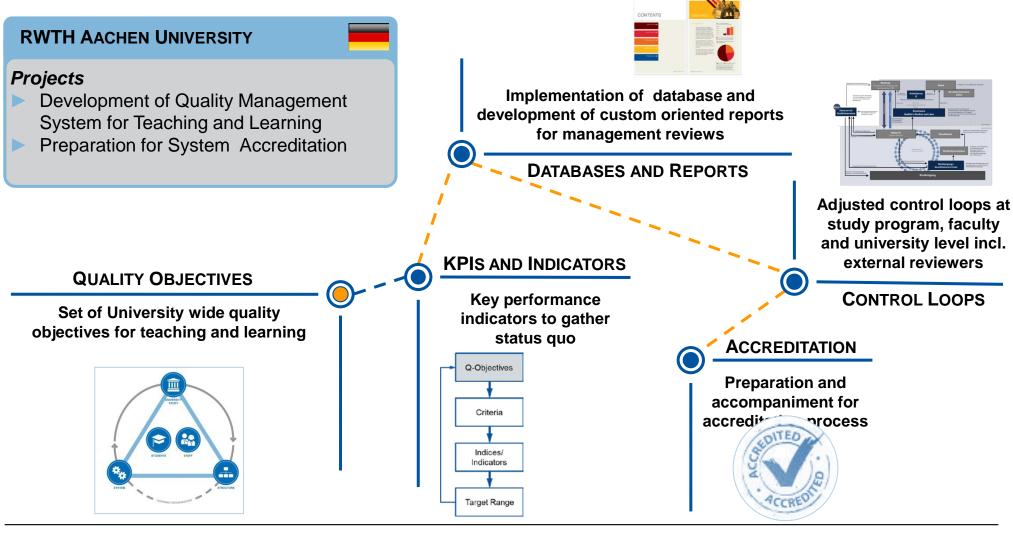
Source: RWTH Aachen University, German University of Technology (GUtech) in Oman







### RWTH Aachen University – Quality Management & Accreditation









### The first footprint in the Gulf or key figures of a success story?

















- 1.200 students
- 15% international students
- 150 employees
- 70% European teachers
- Four faculties: Business and Economics, Engineering and Computer Science, Science und Urban Planning and Architecture
- Foundation Program
- Seven Bachelor and one Master Program



The development of innovative structures in teaching is a strategic objective of the young university

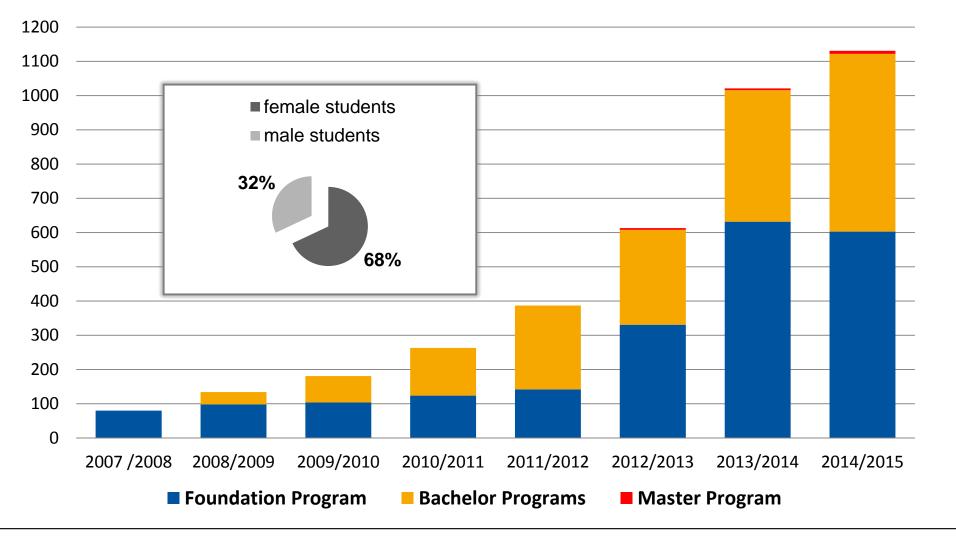






### Rapid Growth - Student Numbers and Gender Distribution



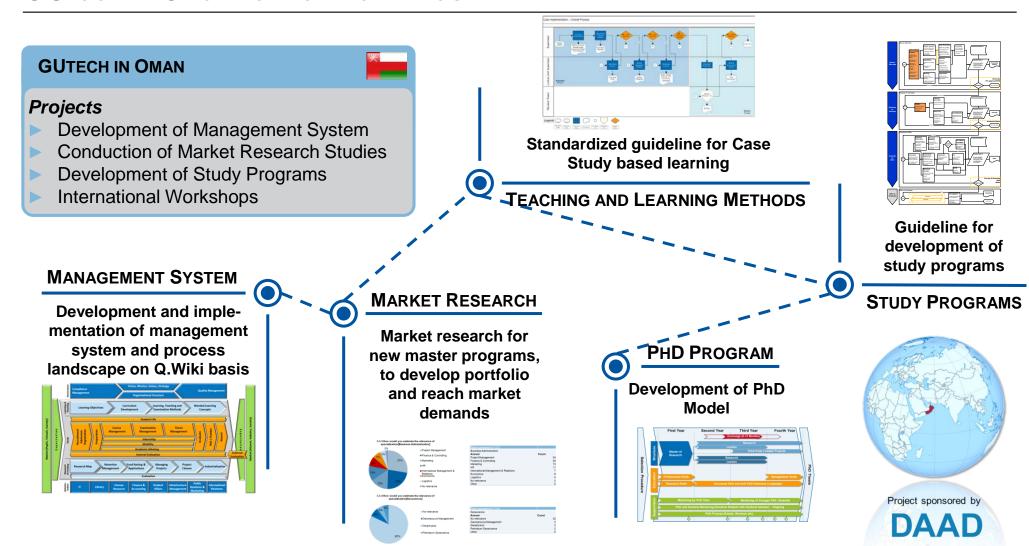








### **GUtech – Overview of Activities**













### **Understanding of Quality Management**

Target

What is this "Quality" all about and what is Quality Controlling good for?

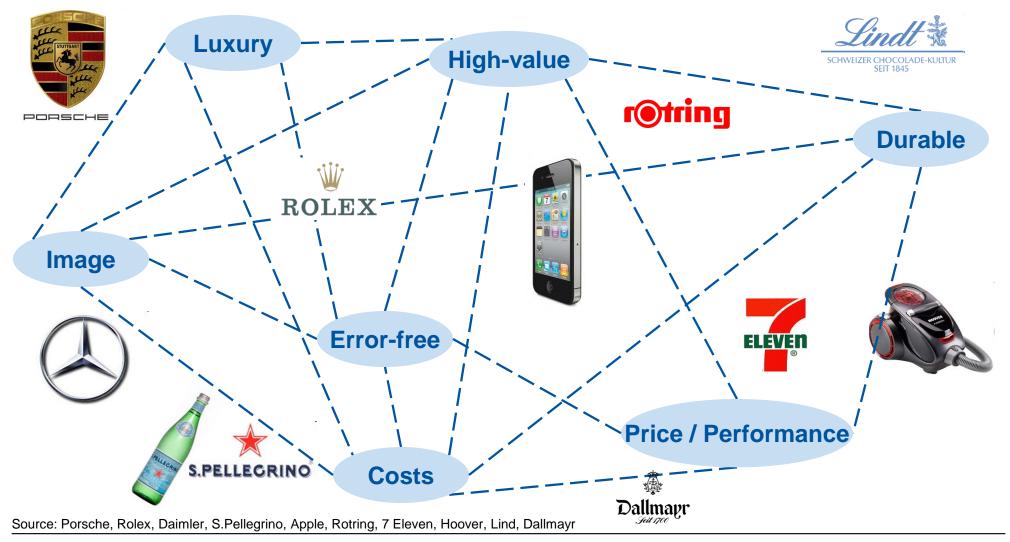








### Quality, Expressed Every Day, is Understood in Various Manners

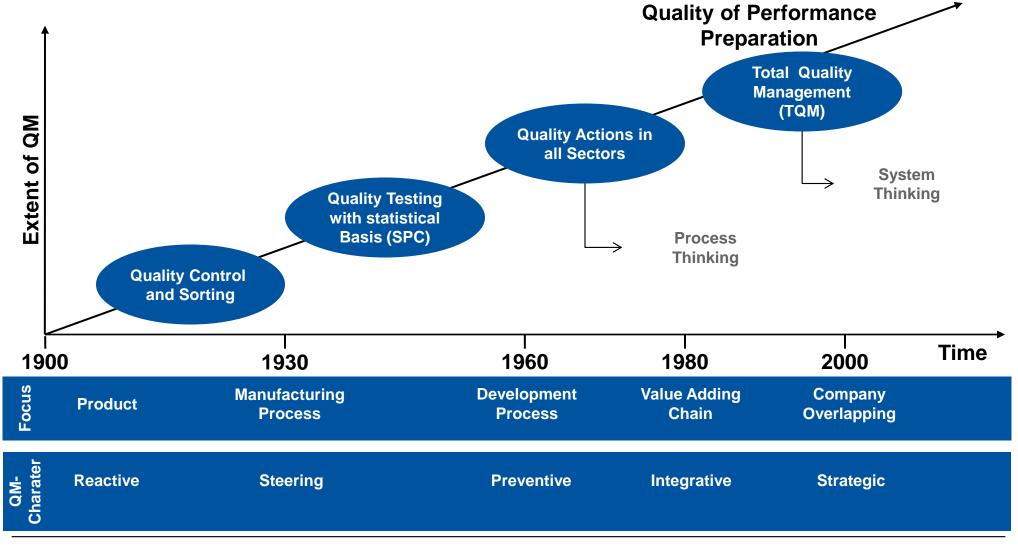








### Change in the Understanding of Quality

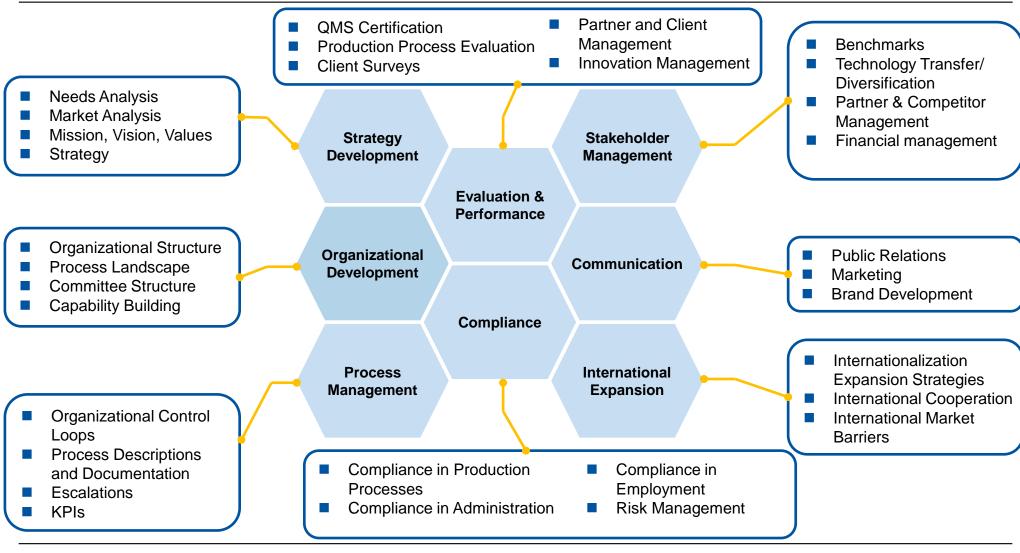








### What are the Tasks of Quality Management in Companies?

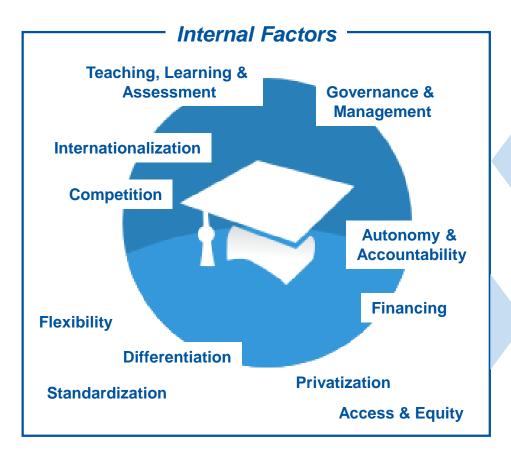


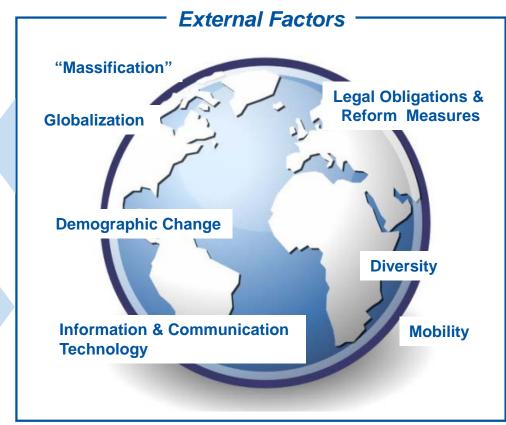






### Why Quality Management in Higher Education matters?!





Global trends affect organizations and are drivers for change. Universities are not decoupled from these trends and Quality Management is a major approach to face the challenges.

Compare: Update on Megatrends (2014), UNESCO (2007), CHE (2014), Pasternack/Kreckel (2011), Borgwardt/John-Ohnesorg (2011), Kehm (2007), HRK (2010), Lange (2006), Mitterauer (2013)





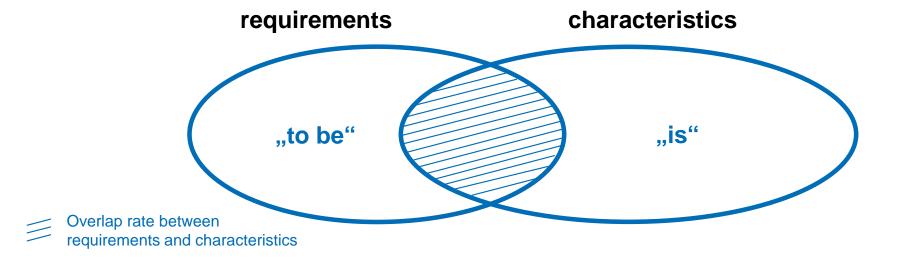


### **Quality according to ISO 9000**

### "quality"...

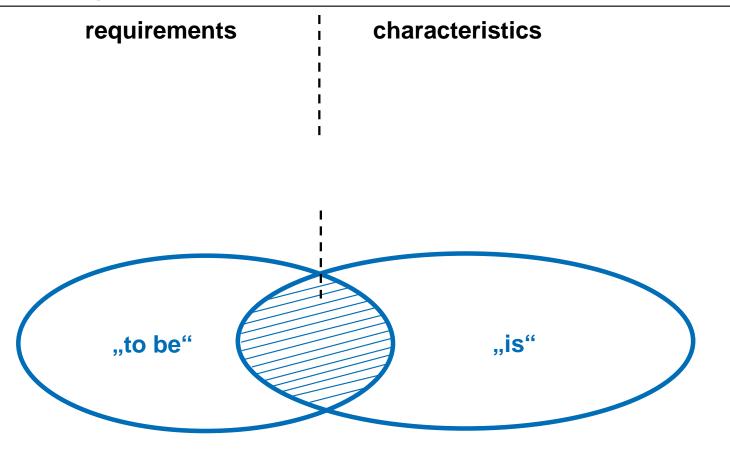
...is the degree to which a set of inherent characteristics fulfils requirements.

Source: ISO 9000



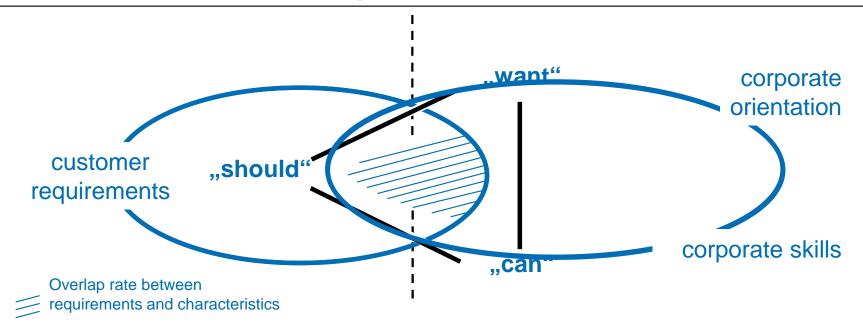


### **Quality according to ISO 9000**





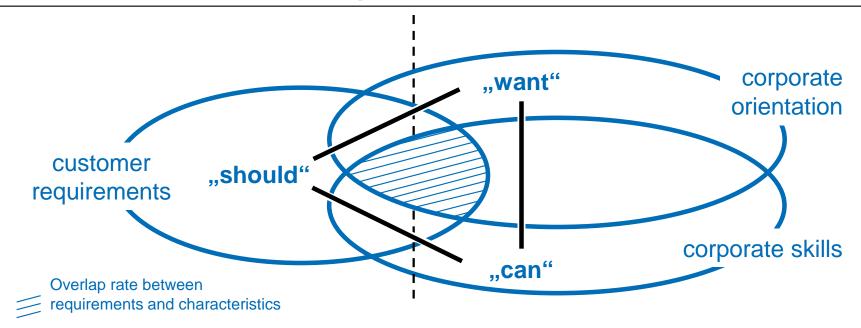
### The corporate understanding of quality







### The corporate understanding of quality



■ Leading perspective: Positioning of the want across from the should and can

■ Customer perspective: Adjustment of the divergence between requests (**should**) und

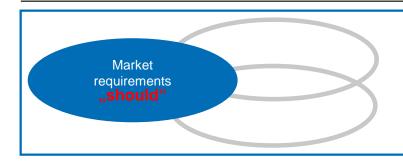
and characteristics (want and can)

■ Operational perspective: A comparison between **can** and **want** inside the company





### The Entrepreneurial Understanding of Quality leads to the design of the Aachen Quality Management Model in its basic elements



- Customer perspective supports the transportation of customer requirements into inspiring products by:
- A continuous monitoring of transformation, so
- The customer voice is transformed with focus on product quality



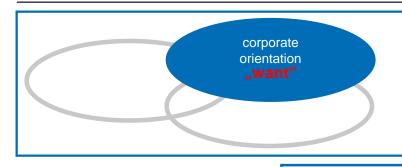
Point of view: Customer perspective on the Quality Stream







### The Entrepreneurial Understanding of Quality leads to the design of the Aachen Quality Management Model in its basic elements



- Management perspective specifies the normative and strategic orientation as well as
- the companies abilities,
- focused on system quality and
- considers active and responsible design of framework.



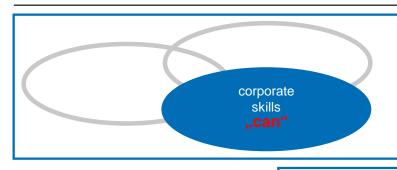
Point of view: Management perspective on the Quality Stream







### The Entrepreneurial Understanding of Quality leads to the design of the Aachen Quality Management Model in its basic elements



- Company perspective contains operative design and implementation of the other two perspectives
- with focus on process quality,
- whereby optimal coverage of resources and services is guaranteed.

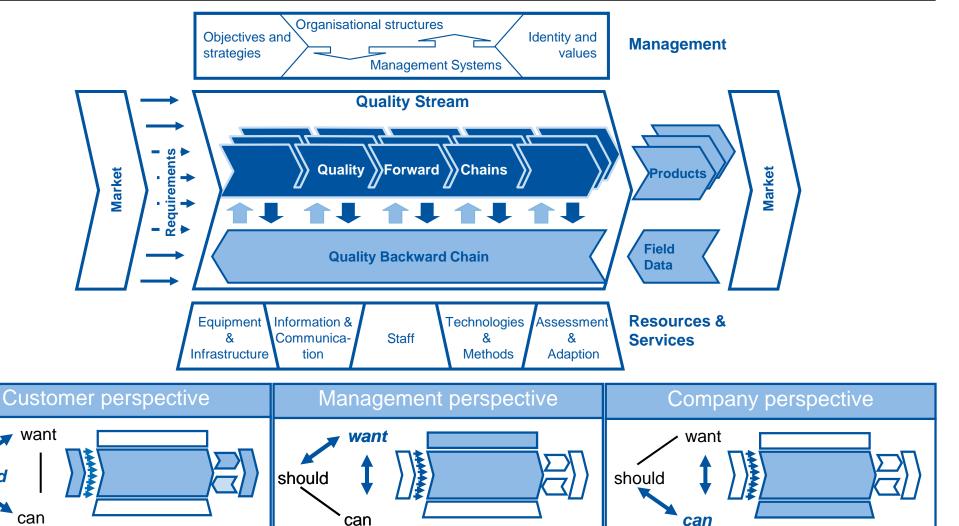


Point of view: Operational perspective on the Quality Stream





### The Aachen Quality Management Model





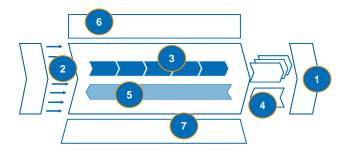
should







### What are elements of a university?

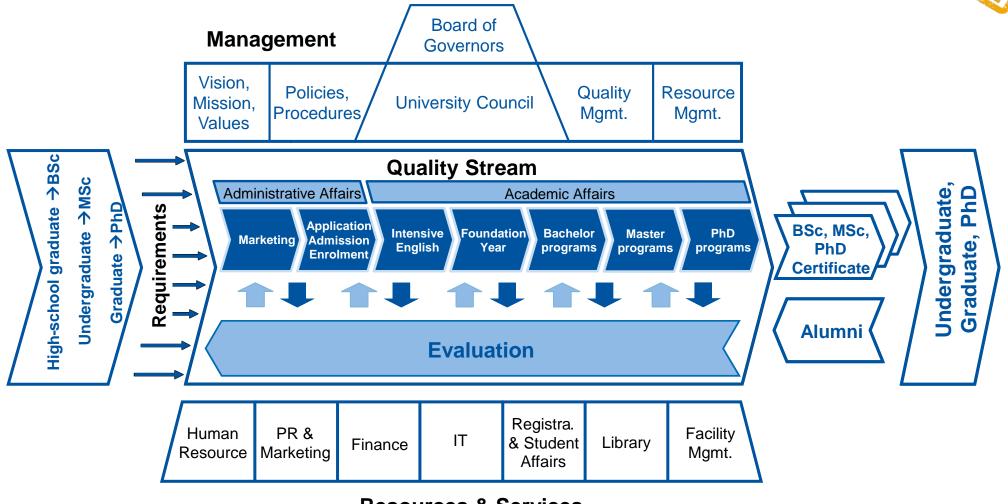


- 1 Who is the **customer**, how does the situation evolve?
- What are the customer demands?
- 3 How are the core processes designed?
- Which system is used to collect field data?
- 5 How is the feedback process handled?
- 6 How is the organizational complexity controlled by the management?
- 7 Are the **formal processes** optimally adjusted for "can"? How are the relations between the resources and the core processes designed?



### We designed the basis for a Quality Management System!





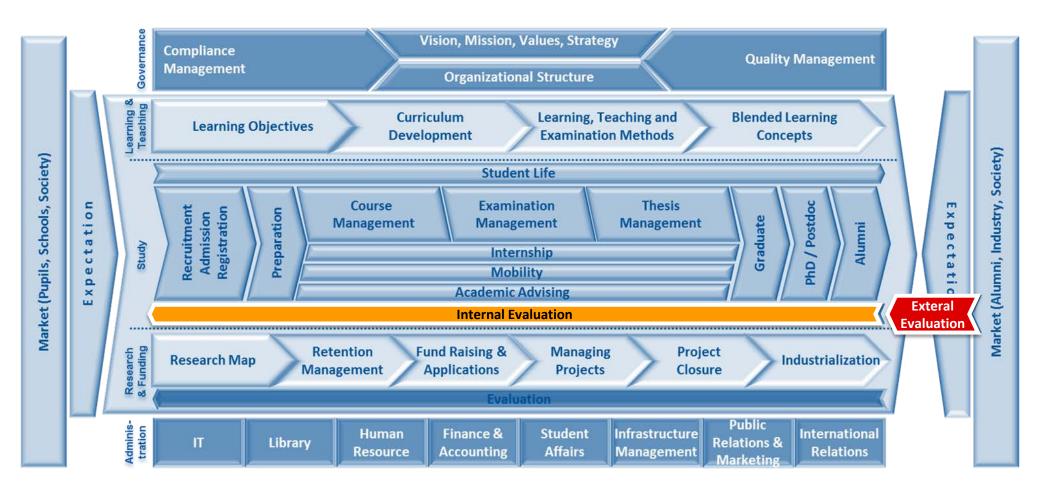
**Resources & Services** 







### **Evaluation Tools are needed throughout the whole Organization**







Break

20 Minutes







